

## COVER STORY



**Patrick Rocca**  
Toronto

Patrick Rocca had one of his best years in 2014. He sold more than 85 homes, beat his previous dollar-amount record, and held on to his title as one of the top agents in Toronto. But his crowning achievement, he says, was the award he won for outstanding community service.

"I've been living and working in this community for over 24 years, and I think a lot of my success is because of my community," he says. It's that attitude, that drive to give back to his community, that keeps past clients on his roster and new ones walking through his door.

**Laura Clarke**  
Vancouver

Laura Clarke officially started her career in 2003 as a marketing director for The Shirley Clarke Team, but she says it actually started long before that, as she was raised in real estate. She got her license the following year and is now listing specialist and chief operating officer for Team Clarke in North Vancouver, where she grew up. Clarke has received the Medallion Club award from the Real Estate Board of Greater Vancouver, as well as the Team President's Club Award.

**Eli Bakhtiari and Bella Lee**  
Toronto

Eli Bakhtiari and Bella Lee, known as Eli & Bella Group, are an award-winning team with more than 25 years of experience in the Greater Toronto Area, with a particular focus on Willowdale in North York. Bakhtiari combines her real estate experience with professional interior design skills, while Lee is an active real estate investor and developer – so both team members offer a little something different to prospective clients.

**Len T. Wong**  
Calgary

Broker Len T. Wong has been a Calgary real estate agent for 17 years. His team, Len T. Wong and Associates, specializes in luxury homes and condos, with hundreds sold each year (and more than \$114 million in real estate sold in 2013 alone). Thanks to Wong's team's experience in the Calgary market, they have been ranked the city's number one Re/Max brokerage and have been consistently ranked in the top 1% of Canadian Re/Max professionals.

**Trina Hodges**  
Sherwood Park, Alta.

Edmonton-based real estate agent Trina Hodges has a range of awards to her name. In 2013 alone, she was recognized by her brokerage with Re/Max Chairman's Award for Western Canada, was named the number one Individual Sales Associate by Re/Max Elite and was ranked number 33 in sales among all Re/Max Realtors in Canada.

**Cliff Rego**  
Waterloo, Ont.

Cliff Rego is the head of the Cliff Rego Team, a Re/Max team that services the Waterloo area. Rego honed his people skills in the retail industry – selling suits – before moving to the real estate industry in 2003. In 2013, Rego had a banner year, posting more than \$108 million in total volume.



**Glen Harvey**  
Winnipeg

Glen Harvey doesn't need a fancy website or an in-house social media team to buy and sell real estate. Instead, the Winnipeg-based sales rep has worked hard to provide his clients with top-of-the-line service. As a result, he's been ushered to the top of the long list of sales reps, earning his spot as the number one sales rep in Manitoba by transactions, and the number two sales rep by dollar amount. He also helped his brokerage reach the number two spot in the province, contributing more than 7% of the firm's 2014 sales.